

SUMMARY OF INFORMATION PROVIDED TO INSURANCE CLIENTS IN DEFENSE CASES

We have found that each insurance company has different reporting requirements. Our experience representing the insurance industry gives us the ability to meet the reporting requirements of each company. Consequently, in addition to providing experienced legal representation, the law firm can furnish frequent and thorough reports to clients and maintains an open line of communication. Outlined below is a brief description of the information provided to insurance company clients. The frequency of the reports will be structured to your needs.

I. Initial Evaluation Letter

A. Contains summary of:

- (1) Facts
- (2) Complaint
- (3) Identification of appropriate defenses
- (4) Opinion on liability
- (5) Opposing counsel
- (6) Recommendation on reserve
- (7) Recommendation on future discovery and trial strategy

B. Estimated Budget for litigating case

II. Monthly Status Reports

A monthly status report will be forwarded to the carrier and insured. It has been our experience that one of the most common complaints against liability carriers and defense counsel is the lack of attention the insured gets compared to the carrier. It is our practice to keep the insured as thoroughly informed as the carrier. This has a significant impact on client rapport which is a crucial element in providing quality representation.

III. Updated Recommendation on Reserves and estimated costs.

We provide either a quarterly updated recommendation on reserves, or an updated recommendation as requested by the carrier.